

Appendix C Pricing Index
DIR-TSO-3464
Krato Public Safety & Security Solutions, Inc.

Brand	DIR Customer Discount % off MSRP *
ILS/UTC	25%
Verint	25%
Pelco	45%
Services	DIR Customer Discount % off MSRP *
Hourly fee - REPAIR OF VIDEO SURVEILLANCE SYSTEMS, ACCESS CONTROL SYSTEMS, SECURITY DETECTION SYSTEMS, SECURITY COMMUNICATION SYSTEMS	29%
Hourly fee-INSTALLATION OF VIDEO SURVEILLANCE SYSTEMS, ACCESS CONTROL SYSTEMS, SECURITY DETECTION SYSTEMS, SECURITY COMMUNICATION SYSTEMS	30%
Hourly fee-PROGRAMMING OF VIDEO SURVEILLANCE SYSTEMS, ACCESS CONTROL SYSTEMS, SECURITY DETECTION SYSTEMS, SECURITY COMMUNICATION SYSTEMS	30%
Hourly fee-CAD/DESIGN OF VIDEO SURVEILLANCE SYSTEMS, ACCESS CONTROL SYSTEMS, SECURITY DETECTION SYSTEMS, SECURITY COMMUNICATION SYSTEMS	22%
Hourly fee-PROJECT MANAGEMENT OF THE INSTALLATION OF VIDEO SURVEILLANCE SYSTEMS, ACCESS CONTROL SYSTEMS, SECURITY DETECTION SYSTEMS, SECURITY COMMUNICATION SYSTEMS	30%
Hourly fee-MAINTENANCE AND PREVENTIVE MAINTENANCE OF VIDEO SURVEILLANCE SYSTEMS, ACCESS CONTROL SYSTEMS, SECURITY DETECTION SYSTEMS, SECURITY COMMUNICATION SYSTEMS	29%
Hourly fee-TRAINING - CUSTOMER TRAINING CONDUCTED BY A SYSTEM CERTIFIED EMPLOYEE OF COMPANY	29%
MONTHLY MONITORING FEES - MONITORING OF SECURITY DETECTION SYSTEMS, INTRUSION DETECTION SYSTEMS	30%

***Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**